### THE CARES ADVANTAGE

Collegiate Association REsource of the Southwest



## THE CARES ADVANTAGE

# FINANCIAL<br/>STABILITYADMINISTRATIVE<br/>RELIEFHEALTHIER<br/>POPULATIONCULTURE<br/>FREEDOM

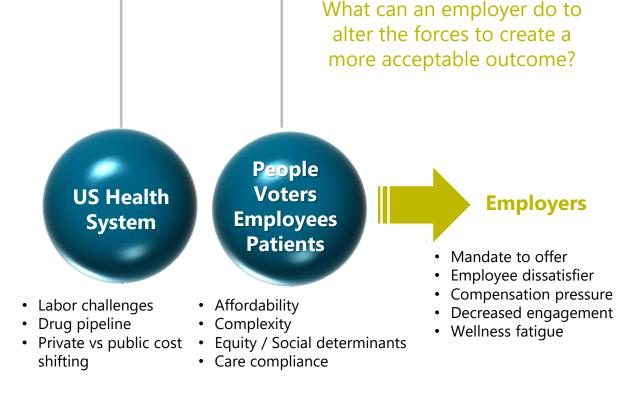


### Healthcare Forces



Since the ACA was passed...

- Government-sponsored insurance has increased by 62 million people
- Federal debt has increased 131% or \$17.7 trillion to 123.7% of GDP
- Health has become the largest federal government expenditure





## CARES...better together

- Through ICUT, permissibility has been established for private colleges and universities in the state of Texas.
- Helps select colleges and universities pool resources through tax-advantage VEBA trust
- Enables collective group to accumulate reserves during favorable claim years in tax-exempt manner





# FINANCIAL STABILITY

#### CONTRACTUAL BENEFITS

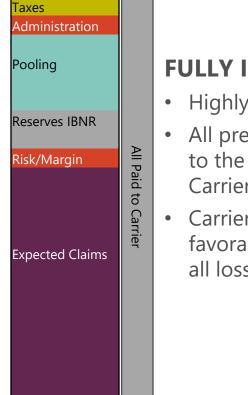
- Volume Pricing
- Multi year guarantees
- BCBS Network

### • FINANCIAL STRUCTURE BENEFITS

- **Budgetability** of fully–insured premiums
- Efficiency of self-funding
- Stability of shared risk pool

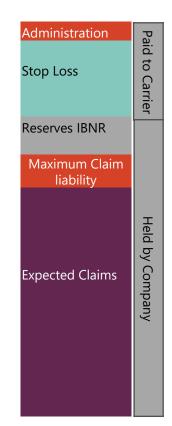


## FULLY INSURED VS SELF INSURED



### **FULLY INSURED**

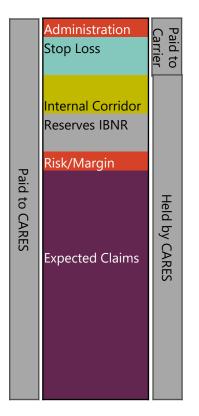
- Highly Budgetable
- All premiums are paid to the Insurance Carrier
- Carrier keeps all favorability and takes all losses



#### **SELF INSURED**

- Administration and Stop loss is Paid to the carrier
- Company holds own reserves
- Claim Risk/Margin traditional 25% of expected claim and protected with Aggregate Stop Loss
- Company pays claims as you go
  - Lots of variability
  - Company benefits from favorable claims experience

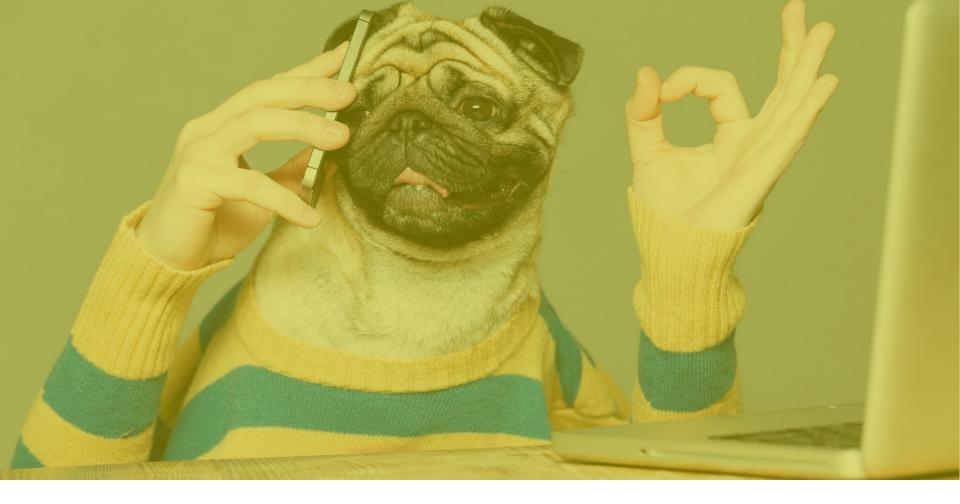
### THE CARES ADVANTAGE



### THE BEST OF BOTH

- Schools pay monthly premiums to CARES highly budgetable
- CARES pays administration and stop loss to the carrier
- Internal corridor fees stay with CAREs and favorability is retained in reserve to fund future high risk claims
- IBNR and Risk reserves are held by CARES and accounted for at each individual school level
- CARES funds claims as they are paid
  - Claim favorability is tracked at the individual school level
  - Schools able to influence their on risk





# **ADMINISTRATIVE RELIEF**

- bSwift Benefit Administration
- Communication
- Compliance

- Member Call Center Support
- Vendor Management



### Simplify your Compliance and Administration

#### **CARES Association includes**

**Contract negotiation** 5500 Filings 1095 Employee and Employer reporting Health Plan Documents **Benefits Administration Platform** Vendor billings Benefit Guides and open enrollment communications Health Fair support

Access to Holmes Murphy Compliance Team

In house Benefits Attorneys Educational Seminars and Webinars Compliance Scorecard Benefits 360 tools and resources Jackson Lewis Leave & Accommodation suite



### Full Suite of Benefits and Administration Resources



### CARES Health Plan Ecosystem





### **CARES TOOLS & REGULATORY RESOURCES**



over a decade

A federal rule issued Tuesday requires prior authorization before Medicare will pay for certain wheelchairs,

prosthetics, orthotics and other medical equipment -- sources of Medicare fraud and improper payments for years. The rule could save Medicare \$10 million the first year, \$200 million in five years, and \$580 million

### **LEGAL RESOURCES**

- In-house compliance director
- Checkpoint/Thompson Reuters
- BNA (Bloomberg Bureau of National Affairs)

#### **REGULATORY/COMPLIANCE SUPPORT**

- Compliance Updates
- ACA Updates
- ERISA
- COBRA
- HIPAA
- ERRP
- Form 5500 Management
- Cafeteria Plans
- Medicare Part D Notification

#### **CONTRACT & POLICY REVIEW**



### COMMUNICATION

# "Generations"

HOLMES MURPHY.

#### *Keywords:* Friendly, Direct, Accessible, Modern, Casual



#### COMPANY INC.



### Open Enrollment **2016**

This Opportunity Comes Once A Year - Don't Miss It!

#### November 2 - November 20, 2015

Open Enrollment is your annual opportunity to make changes to your benefits for the coming year. For 2016, we encourage you to make **Smart Choices** to be a smart health care consumer — to choice and use your benefits wisely and make the most from the plans Sample Company offers.

Open Enrollment is an "active enrollment" which means that all associates must take action to enroll or decline benefit options by the November 20 decline. If you don't enroll, you and your family will not have benefit coverage beginning 1/1/2016.

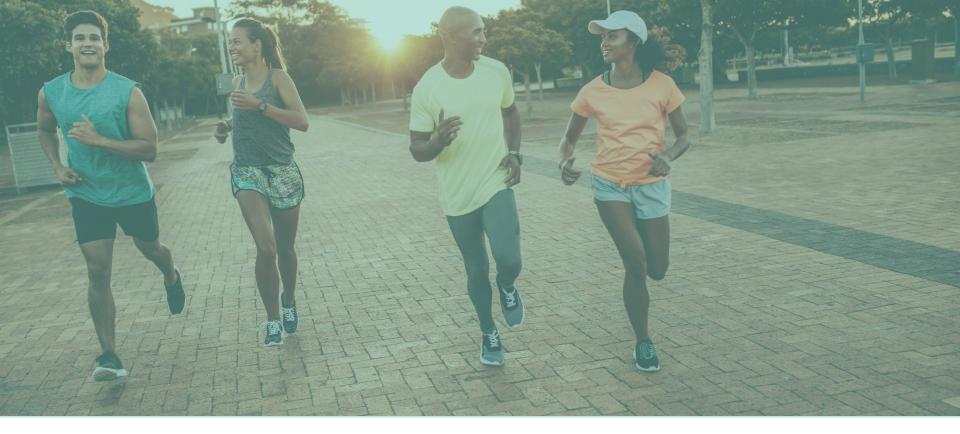
#### Enrollment Checklist

- Review your current benefit electrons A copy of your 2015 electrons will be sent to you
  prior to 2016 open enrollment
- Read the weekly Smart Choices Open Enrollment communications
- Make note of any questions you need to have clarified.
   Questions? Contact Sample Company at (800) XXX-XXXX or info@samplecompany.com
- Be sure to make your benefits elections before November 20, 2015 to ensure you have coverage in 2016.

If you decide not to take the benefits offered you must go in and decline them

#### 11" X 17" POSTER





# **HEALTHIER POPULATION**

- STRATEGIC PLANNING
- TOOLS AND RESOURCES
  - Biometrics screening
  - Clinical Tools and resources
  - Disease Specific Reporting
  - Data warehouse Analytics support



### Strategic planning

#### Strategic Plan Update

- Prior Year in Review
- Industry & Market Updates
- Client Business Updates
- Core Beliefs Refresh
- Goal Setting
- New Program Considerations

#### Discovery & Planning

- Benchmark Refresh
- Financial Reporting & Data Analytics
- Vendor Updates & Reviews
- Renewal & Marketing Strategy
- New Program Marketing
- Budget Modeling & Forecast

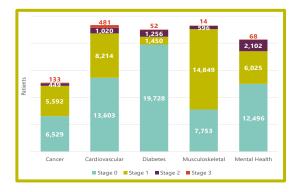
#### Approvals

- Finalize Vendor, Design, and Employee Cost Share Recommendations
- Leadership Presentations & Approvals
- Communication Strategy
   Development
- Begin Implementations



### Disease Specific Reporting At individual schools level

Staging of Disease: Allows for severity & impactable areas to be identified & acted upon









**MENTAL HEALTH** 





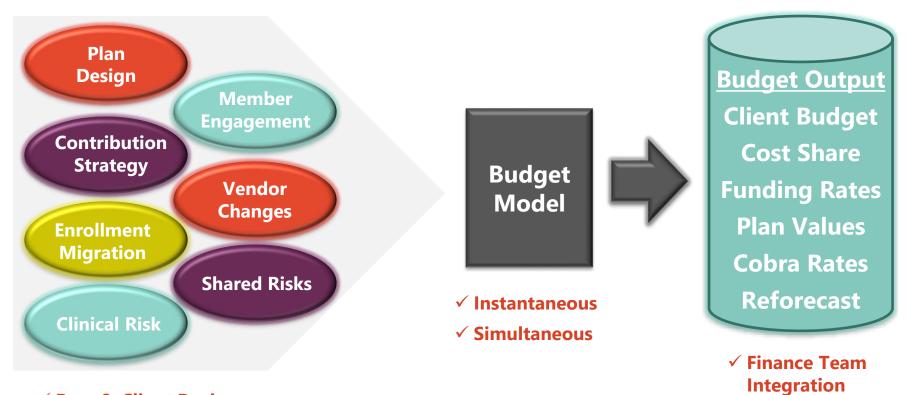


# **CULTURE FREEDOM**

YOUR Plan Design YOUR Contribution Strategy YOUR Wellness Program



## School level Budget Setting



✓ Peer & Client Review

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